

# ABOUT THE FACILITATOR

# DAN DEBREUIL

## SALES MANAGEMENT CONSULTANT

for small and medium sized businesses since 2004

As a sales management consultant for the previous 10 years, Dan has helped lead numerous B2B sales teams become more organized, focused and effective. One area Dan focuses on when first connected with a new client's sales team is the sales presentation. He has learned through experience that the essential role of a business development or account manager is to make an effective presentation when it's needed.



**DAN DEBREUIL**  
PRESIDENT & SENIOR  
MANAGING CONSULTANT  
FOR SALES EXPERT

➔ Active Board Member of The Manitoba Marketing Network, currently serving as Past President



➔ National Sales Manager for Western Storage since 2004



➔ Hired to write the sales and marketing curriculum for the Small Business Development branch of the Federal Government and the Province of Manitoba

## COMPANIES THAT HAVE ENGAGED DAN'S SERVICES AT SALES EXPERT



ACCENT WORKPLACE ENVIRONMENTS



ARROW SPECIALTIES



COMPACK



CONQUEST EQUIPMENT



BCDR MECHANICAL REPAIR SERVICES



AGCON EQUIPMENT



CANADIAN WHEAT BOARD



GOVERNMENT OF MANITOBA



GOVERNMENT OF CANADA



PHARMENG TECHNOLOGY



CANADIAN PRAIRIE GARDEN



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